# BUSINESS.

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\$2.00 www.sbeinc.com



Voice of Small, Emerging Diversity Owned Businesses Since 1984 · SBE is a certified DBE publication

## THE SMALL BUSINESS EXCHANGE INTRODUCES NEW PROGRAMS IN 2013



### **SBE Planroom**

The Plan Room is designed to help Project Owners reach out to prospective contractors by having a program that allows contractors easier access to plans and specifications of each project for bidding purposes.

Set up fee for the plan room will be determined by the number of files uploaded. The drawings or Plans are generally uploaded as a single file meaning one drawing per file.

## UNIVERSAL DIVERSITY COMMUNICATION

- A B2B DATABASE
- MEET AND GREET REGISTRATION
- INTERACTIVE VOICE RESPONSE

# SBA Announces Changes to Contracting Program For Women-Owned Small Businesses

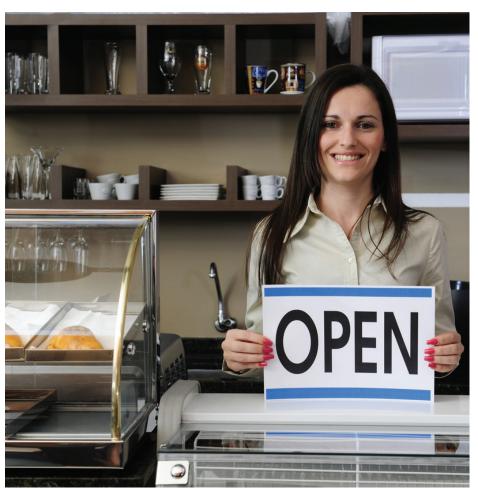


Image Credit by http://shetakesontheworld.com

Women-owned small businesses will have greater access to federal contracting opportunities as a result of changes included in the National Defense Authorization Act of 2013 (NDAA) to the U.S. Small Business Administration's Women-Owned Small Business Federal Contract Program.

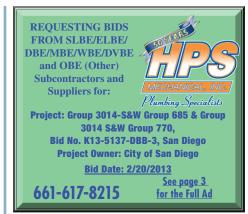
"This new law is a prime example of how the Obama Administration is embracing a more inclusive view of entrepreneurship, helping small businesses and America succeed," said SBA Administrator Karen Mills. "Today, women own 30 percent of all small businesses up from just 5 percent 40 years ago. As one of the fastest growing sectors of small business owners in the country, opening the door for women to compete for more federal contracts is a win-win."

The NDAA removes the anticipated award price of the contract thresholds for womenowned small businesses (WOSB) and economically disadvantaged women-owned small businesses (EDWOSB) to allow them greater access to federal contracting opportunities without limitations to the size of the contract.

Prior to the new law, the anticipated award price of the contract for women-owned and economically disadvantaged women-owned small businesses could not exceed \$6.5 million for manufacturing contracts and \$4 million for all other contracts.

The Women's Federal Contract Program allows contracting officers to set aside specific contracts for certified WOSBs and EDWOSBs and will help federal agencies achieve the existing statutory goal of five percent of federal contracting dollars being awarded to WOSBs.

Continued on page 10



Project Name:
Mission Bay Block 13

Location: San Francisco, CA

co, CA

<u>sid Date:</u>

February 20, 2013 @2:00 PM Pre-Bid Conference: February 5, 2013 @ 10am

ocation:

180 Hubbell Street, San Francisco

415 863-1820

See page 3 for the Full Ad



Contra Costa County Public Works Department
Contra Costa County Flood Control and Water
Conservation District
UPPER SAND CREEK BASIN
Project No. 7562-6D8518-10
BID DATE January 29, 2013 @ 2:00 p.m.

714-540-5351

See page 4 for the Full Ad

#### This is a Complimentary Copy. Paid subscribers receive first class mail.

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On **June 28, 2012** San Francisco Board of Supervisors designated the **Small Business Exchange** newspaper as a minority outreach newspaper for the following communities for **FY 12-13**:

African American Chinese Hispanic

# **Aviation Firm Buys Two New** Helicopters with Help from MBDA

"The Albuquerque MBDA Business Center has been a key factor contributing to our growth and success. When we first came to MBDA for help we operated with one leased helicopter because we could not raise enough capital to purchase one. We now own ten!" Dwight Jones, President Mountain Air Helicopters

Company Name: Mountain Air Helicopters, Inc.

**Industry Sector:** Aviation

**Results of MBDA Assistance:** \$4.1 Million Loan 3 Jobs Created and/or Retained

MBDA Support: Access to Capital **Strategic Business Consulting** 

Dwight Jones' love of flight and entrepreneurial spirit is what drove him to start his own business, Albuquerque-based Mountain Air Helicopters, in 2003. Like most minorityowned businesses, start-up was difficult due to

repeated denials for business loans. Determined to pursue his dream Mr. Jones started with a leased helicopter. That was ten years ago. Today Mountain Air Helicopters owns 10 aircraft, in large part due to the assistance of the Albuquerque MBDA Business Center.

During Mountain Air's first year of operation, Dwight Jones sought help from the Minority Business Development Agency and is still working with them today. "Over the years, MBDA has put us on the right track and in touch with the right people," declares Mr. Jones. According to Anna Muller, Project Director for the Albuquerque MBDA Business Center, she and her team helped Mountain Air with contract negotiations and 8(a) certification. Most recently, Ms. Muller's team helped restructure

Mountain Air's accounting methods to accurately reflect the company's net worth and net operating income. This enabled Mr. Jones to secure a \$4.1 million loan for the purchase of two new helicopters, and add two pilots and one mechanic to his crew.

Mountain Air Helicopters provides safe, professional, customer-oriented utility flight services to commercial, state, and federal government organizations. They are an FAAcertified air carrier and external load operator specializing in high-altitude operations with a fleet of Eurocopter AS350B3 A-Star, Aerospatiale SA315B Lama, and Hughes 500D helicopters.

Source: Minority Business Development Agency

## **CALIFORNIA SUB-BID REQUEST ADS**

REQUESTING SUB-BIDS

From All Qualified Community Business Enterprise (Minority/Women/Disadvantage/Disabled Veteran Owned Business Enterprise) Subcontractors/Sub-consultants/Suppliers/Vendors  $registered\,with\,the\,County\,of\,Los\,Angeles$ 

Will Rogers Coastline View Pier and Parking Lot Improvement Project Specification No. 5360: C.P. NOS. 69225/70869 **Owner: County of Los Angeles Department of Public Works** 

Reyes Construction is requesting bids for:

Subcontractors: Asphalt Paving, CIDH Foundation Piles, Dirt Import, Demolition, Earthwork, Electrical, Fencing & Railing, Guardrail, Hazardous Waste Removal, Landscape, Minor Concrete, Reinforcing Steel, Rock-Scape Shotcrete, Structure Concrete, Site Utilities, Steel Gates, Striping and Signage, Street Sweeping, Tieback Anchors, Traffic Control, and Trucking.

Suppliers: Aggregate, Asphalt, ADA Truncated Domes, Concrete, Concrete Supplies, Concrete Forms, Class II Aggregate Base, Concrete Washout Bins, Filter Fabric, H Pile, Miscellaneous Metals, Monument Plaque, Precast Concrete Pedestrian Bridge, PVC Pipe, RCP, Rip Rap, SWPPP/BMP Materials, and Stormwater Filtration Unit.

BID DATE: February 12, 2013 @ 10:45 am

#### Reyes Construction, Inc.

State License Number 507561

1383 S. SIGNAL DRIVE • POMONA, CA 91766 • Phone: 909.622.2259 • Fax: 909.622.3053 Contact: Estimating Dept Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

1.) http://www.bidmail.com/Sublogin.aspx (To request an invite please email estimating@reyesconstruction.com)

2.) Contract Documents Available at Los Angeles County Public Works website http://dpw.lacounty.gov/go/constructioncontracts Or obtained for \$75.00 from the Cashier/Public Counter, Mazzanine, Department of Public Works 900 South Fremont Avenue, Alhambra, CA 91803

\*\*Contractors, material, and services, and supplies vendors interested in becoming registered as a certified minority or women business enterprises may contact the Los Angeles County Office of Affirmative Action Compliance at (626) 943-5619.\*\*

Please fax quotes to: 909.622.3053

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience. cutting across ethnic and gender lines as well as tradional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com



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#### AWARDS

• CITY OF LOS ANGELES Black Business Association, Outstanding Entrepreneur

• NAMCSC

• MINORITY ADVOCATE Mayor's Advisory Board.

Black Business Association,

Outstanding Achievement as a Vendor/Supplier

• County of Los Angeles

• County of Los Angeles

BACCOA

Outstanding Entrepreneur

**Champion of Diversity** 

#### MEMBERSHIPS















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SBE is a certified DBE - CA UCP Firm #5988

## **CALIFORNIA SUB-BID REQUEST ADS**

REQUESTING BIDS FROM SLBE/ELBE/DBE/MBE/WBE/DVBE and OBE (Other) Subcontractors and Suppliers for:

Project: Group 3014-S&W Group 685 & Group 3014 S&W Group 770, Bid No. K13-5137-DBB-3, San Diego Project Owner: City of San Diego

Bid Date: 2/20/2013 @ 2:00 pm (Please respond at least 24 hours prior to bid date)

Trades Requested: Video Pre-existing Condition, Traffic Control, Traffic Detection Loop, Slurry Seal Type II (REAS), Striping, AC Paving, Cold Milling, Pavement Fabric, Concrete Date Stamp & Impression/Curb & Gutter/Sidewalk/Curb Ramps, Survey Monuments, Cleaning & Video Inspecting Pipelines, Directional Drilling, Trenchless Method for Private Re-Plumbing, Manhole Supply & Installation, Abandon Existing Sewer, Manhole Rehabilitation, Water Pollution Program Development & Implementation and Archeological/Native American/Paleontological Monitoring

All Subcontractor or Supplier requirements are to be a "Commercially Useful Function". Please submit bids prior to bid date and include any certification you may have. Items can be broken down and delivery schedules can be accommodated to facilitate maximum participation. HPS Mechanical, Inc. will assist with Bonding, Insurance, Materials and/or line of credit to all qualified respondents if necessary. HPS does not discriminate on the basis of race, gender, religion, national origin, ethnicity, sexual orientation, age or disability in the solicitation, selection, hiring or treatment of subcontractors, vendors or suppliers.

Plans and specs can be obtained at no charge from the City's website at http://www.sandiego.gov/engineering-cip/services/consultcontract/advertising.shtml; or can be viewed at no cost at HPS Mechanical's web site at http://www.hpsmechanical.com. Click on "Bids" then on the project title hyperlink.

For technical questions or assistance, please contact Noel Lamento, Project Manager at

#### **HPS Mechanical, Inc.**

3100 East Belle Terrace • Bakersfield, CA 93307
Phone: 661.617.8215 • FAX: 661.617.8415 or email planroom@hpsmechanical.com

REQUESTING BIDS FROM SLBE/ELBE/DBE/MBE/WBE/DVBE and OBE (Other) Subcontractors and Suppliers for:

Project: Sewer & Water Group 693, Bid No. K13-5817-DBB-3, San Diego Project Owner: City of San Diego Bid Date: 2/26/2013 @ 2:00 pm

(Please respond at least 24 hours prior to bid date)

**Trades Requested:** Video Pre-existing Condition, Traffic Control, Rubberized Polymer Modified Slurry Seal Type II, Striping, AC Paving, Cold Milling, Pavement Fabric, Concrete Curb/Gutter/Sidewalk/Curb Ramps, Cleaning & Video Inspecting Pipelines, Manhole Supply & Installation, Abandon Existing Sewer, Water Pollution Program Development & Implementation and Archeological/Native American/Paleontological Monitoring

All Subcontractor or Supplier requirements are to be a "Commercially Useful Function". Please submit bids prior to bid date and include any certification you may have. Items can be broken down and delivery schedules can be accommodated to facilitate maximum participation. HPS Mechanical, Inc. will assist with Bonding, Insurance, Materials and/or line of credit to all qualified respondents if necessary. HPS does not discriminate on the basis of race, gender, religion, national origin, ethnicity, sexual orientation, age or disability in the solicitation, selection, hiring or treatment of subcontractors, vendors or suppliers.

Plans and specs can be obtained at no charge from the City's website at http://www.sandiego.gov/engineering-cip/services/consultcontract/advertising.shtml; or can be viewed at no cost at HPS Mechanical's web site at http://www.hpsmechanical.com. Click on "Bids" then on the project title hyperlink.

For technical questions or assistance, please contact Noel Lamento, Estimator at

#### **HPS Mechanical, Inc.**

3100 East Belle Terrace • Bakersfield, CA 93307 Phone: 661.617.8215 • FAX: 661.617.8415 or email planroom@hpsmechanical.com

## Requests EXPRESSIONS OF INTEREST

from All Qualified DBE Subcontractors/Suppliers for:

RCTC SR-91 Corridor Improvement Project In Orange County, Riverside County and the City of Corona RFP No. 12-31-113-00

RFP Due January 29, 2013 @ 3:00 PM

#### **Description of Work:**

Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Contaminated Soils Removal & Hauling, Curb & Gutter, Demolition, Dowels and Tie Bars, Earthwork, Electrical, Erosion Control, Fence, Import Borrow, Laboratory Testing, Landscaping, Masonry, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Wall Supply, Overhead Sign Structures, Painting, Pavement Markings, Pile Driving, Pipe Jacking, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Sawcutting, Sidewalk, Signs, Storm Drain, Survey, SWPPP, Traffic Control, Trucking, Water/Sewer Relocations.

#### Atkinson/Walsh, A Joint Venture

27422 Portola Parkway, Suite 250 • Foothill Ranch, CA 92610
Phone: 949-855-9755. Fax: 949-855-9923
For additional formation or assistance:

Contact Margo Gawelko at 949-382-7145 / margo.gawelko@atkn.com

To see plans, specs and addenda go to:

Plans and specs are also available for viewing in our Santa Ana office at 2020 E. 1st Street, Suite 500, Santa Ana, CA. Please call to set an appointment time. 100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson/Walsh will pay the cost of bonds up to 1.5%. An Equal Opportunity Employer

http://www.rctc.org/doing-business/rfps-rfqs-ifbs/91-design-build/91-design-build-rfp

RGW Construction Inc. is requesting sub-bids from qualified MBE/ WBE/ OBE/ SBE/ LBE/ and DVBE subcontractors, suppliers, manufacturers & truckers for the following project:

Upper Sand Creek Basin · Project No. 7562-6D8518-10 · Contra Costa County Engineer's Estimate: \$12,800,000 · <u>Bid Date: January 29, 2013 at 2:00pm</u>

Goal: 20%

Requesting Sub-quotes for (including but not limited to): Fence, Hydroseeding, Rebar, Construction Area Signs, Concrete-Minor, Clear & Grub, Dewatering, Prefab Steel Truss Bridge and Trucking.

Scope of Work: Earthwork and grading for the basin and creek low flow channel, dam and spillway construction, inlet and outlet structures, rock slope protection, maintenance access road, pre-fabricated bridge and fence installation.

Plans and Specs are available to view and copy at our office or from the Contra Costa County Public Works Department's Online Planroom at www.cccounty.us/pwprojects and from Blueprint Express (707) 745-3593.

For assistance in obtaining bonds, line of credit, and/or insurance for this project, please contact Derrick Woods at (925) 606-2400, 550 Greenville Road, Livermore, CA. 94550 or derrick.woods@rgwconstruction.com.

RGW is willing to breakout any portion of work to encourage MBE/ WBE/ OBE/ SBE/ LBE/ and DVBE participation. Contact us for a specific item list.

#### **RGW Construction, Inc.**

Contractors License A/B 591940 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-192

An Equal Opportunity Employer

#### Robert A. Bothman

An Equal Opportunity Employer, is requesting quotations from all qualified DBE subcontractors and material suppliers for the following project:

EASTRIDGE TRANSIT CENTER & BUS IMPROVEMENTS
Location: San Jose, California
Owner: Santa Clara Valley Transportation Authority
Bid Date: Thursday 2/12/13 at 2:00 PM

Robert A. Bothman, Inc. is requesting bids from qualified DBE subcontractors and suppliers for the following trades: Traffic Control, Survey, SWPPP, Testing & Inspection, Site Demolition, Hazardous Waste Removal, Underground Utilities, Earthwork (Roadway Excavation), Tree Removal, Erosion Control, Fencing, Masonry/CMU, Concrete Material/Pumping, Miscellaneous Material, Equipment Rental, Rebar, Structural Steel, AC Paving, Pavement Markings, Signage, Building Construction, Painting, Glass, Plumbing, HVAC, Electrical/Lighting and Trucking.

Bid documents can be viewed at our office or by contacting us for a

link to access the plans and specifications.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

We are signatory to Collective Bargaining Agreements. If any utilized subcontractors employ Operating Engineers, Laborers, Cement Masons, and Carpenters and are not signatory to these Unions, a one-job agreement will be required. 100% Payment & Performance bonds may be required from utilized subcontractors. Our Subcontract Agreement can be viewed on our website at www.bothman.com/contracting.php.

#### Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112 • Phone: (408) 279-2277 • Fax: (408) 279-2286 Angela Delgado • adelgado @ bothman.com



Project Name: Mission Bay Block 13 Location: San Francisco, California Bid Date: February 20, 2013 @2:00 PM Pre-Bid Conference: February 5, 2013 @ 10am Location: 180 Hubbell Street, San Francisco

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 13 project in San Francisco, CA. We are requesting bid proposals from qualified subcontractors including those certified with the Successor Agency to SFRA for DIV 3 and Under Slab Electrical, Plumbing and Fire Protection. Subcontractors will receive an email notification via NewForma to download drawings and provide proposals no later than Wednesday, February 20, 2013 @2:00pm. The project consists of a 16-story tower on the west and a five-story podium on the eastern two-thirds of the site providing 66,965 sq. ft. of market-rate housing in the burgeoning Mission Bay District. The Type I and III complex will house 162 one-bedroom units, 111 two-bedroom units, 273 parking spaces, a fitness center and a community room. The Successor Agency to SFRA participation goal has been established for this project at 31% for MBE Subcontractors and 10% for WBE Subcontractors and we highly encourage all certified firms SBE and LBEs to bid.

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.

FAX OR EMAIL PROPOSALS TO: NIBBI BROTHERS GENERAL CONTRACTORS Fax: 415-241-2951 / Email: bids@nibbi.com.

For information regarding this project please contact Wil Bailey, Preconstruction Manager, via email at wilb@nibbi.com.

## **CALIFORNIA SUB-BID REQUEST ADS**

#### **Sukut Construction, Inc.**

Is requesting sub-bids from qualified MBE/WBE/OBE/SBE/LBE/DVBE subcontractors, suppliers, manufacturers, & truckers for the following (but not limited to) work:

Plastic Duct Bank, Dewater, Abandon Wells, Concrete Pavement, Minor Concrete, Retaining Wall, Articulated Block Revetment System, Rebar, Rock Slope Protection, Hydroseed, Remove Facilities, SWPPP, Quality Control Testing, Survey, Cement-Treated Base (Plant-Mixed, Class A), Aggregate Base, Geocomposite Drain, 18" HDPE, Ready Mix Concrete, Filter Sand, Drain Gravel

Contra Costa County Public Works Department
Contra Costa County Flood Control and Water Conservation District
UPPER SAND CREEK BASIN
Project No. 7562-6D8518-10
BID DATE January 29, 2013 @ 2:00 p.m.
Sub & Supplier Bids Due Prior



#### **Sukut Construction, Inc.**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Jerry Pabbruwee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: jpabbruwee@sukut.com

Plans and Specifications are available for viewing at our office – call for an appointment – or at C.C. County Public Works Dept. 255 Glacier Drive, Martinez, CA 94553 and are available for purchase through Owner at www. cccounty.us/pwprojects. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the public agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, Inc. An Equal Opportunity Employer

Request for Quotes from Subcontractors and Suppliers for:

Folsom Dam Auxiliary Spillway-Project- Joint Federal Project (JFP) Phase IV Including Approach channel, Chute, and Stilling Basin Solicitation No. W91238-13-R-0001 Owner

U.S. Army Corps of Engineers, Sacramento District Folsom Dam Road Folsom, CA 9560

Bid Date: Friday February 25, 2013 @12:30 PM
Please submit quotes by February 01, 2013 for timely review and evaluation

Dragados-USA is seeking quotes from all qualified subcontractors and suppliers including certified and qualified SBs, SDBs, WOSBs, HUBZone, Veteran Owned Small Business and Service Disabled Veteran Owned Small Business (SDVOSB) subcontractors and suppliers who can perform any of the following work items:

SWPPP and Environmental Plans and Implementation, SWPPP Inspection, Surveying, Demolition, Exploratory Boring, Excavation, Rock Bolts, Upper Chute Concrete, Stepped Chute Concrete, Stilling Basin Concrete, Reinforcing Steel, Shotcrete, Underdrains, Marine Survey and Controls, Dredging, Diving, Temp. Embankment Dam, Embankment Fill, Concrete Cutoff Wall Secant Pile, Instrumentation, Approach Channel Walls and Slab, Spur Dyke Embankment, Dewatering, Turbidity Curtains, Access Roads / Aggregate Base and AC Paving, Traffic Control, Lighting / Electrical, Fencing, Cofferdam, Blasting, Geotechnical Monitoring, Noise Monitoring, Vibration Monitoring, Seismic Specialist, Trucking, Signing & Striping, Drainage and Utilities, Aggregates, Rock Crushing, Concrete, Asphalt, Cement, Secant Pile Drilling, Concrete Plants, Concrete Pumps, Concrete Conveyors, Metal Railing, Miscellaneous Metals, Painting/Coating, Corrosion Protection, Cathodic Protection, Site Security, Diesel Supply, Crane Rental, Equipment Rental, Quality Control Testing and Inspection, and Jobsite Office Trailers and Furnishings, Construction Schedule, Curb & Sidewalk, Earthwork, Grading, Ground Improvement, Landscaping, Sanitation, Security, Soil Disposal, Anchor Bolts, Shoring.

#### Dragados - USA

3200 Park Center Drive, Suite 600 • Costa Mesa, CA 92626 Phone – 657-229-7818 • Fax- 657-229-7637

Contact: Ron Leach

Plans and Specifications are available directly from the U.S. Army Corps of Engineers To receive access to the documents it is required that interested bidders submit a request on company letterhead to Ray Greenheck (raymond.r.greenheck@usace.army.mil) with a CC to Anna Cayanan (anna.r.cayanan@usace.army.mil). This letter shall contain your formal request for access to the RFP documents and indicate 2 emails that the access shall be sent to.

 $Fed Biz Opps\ website\ www.fbo.gov\ Solicitation\ No.\ W91238-13-R-0001$ 

100% Performance & Payment bond may be required

Dragados will pay for bond premiums up to 1.5 %

Please call Dragados for assistance with Bonding, Insurance, Necessary Equipment, Materials, and / or Supplies

Dragados is willing to break out any portion of work to encourage SB participation.

An Equal Opportunity Employer

### SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for the following project:

Transbay Transit Center – Structural Steel Superstructure
Contract No.: 08-04-CMGC-000
Trade Package# TG07.1
SBE/DBE/LBE Goal: 24%
Bid Date: February 7, 2013 – 2:00PM

Plans and Specifications are available for view at our main office in Riverside, or at www.transbaytransiteenter.org

Quotes requested for supplies and services including, but not limited to: Structural Steel, Bearings, Expansion Joints, Studs, Stay-in-place Forms, Welding, Trucking, Porta Sans, Fencing, QA/QC, Security, Surveying, Sound Monitoring,

All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Skanska is an Equal Opportunity Employer

Skanska Estmating Dept: 1995 Agua Mansa Rd, Riverside, CA 925098 P: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Huriel Gonzalez • Email:huriel.gonzalez@skanska.com



I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Construction Survey, Rebar, Structure Concrete, CIDH, Electrical, and Drainage Pipe

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



Santa Clara Valley Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700

A Joint Venture in Association with LAN | TY Lin

Procurement opportunities through **Skanska-Shimmick-Herzog** will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Requests proposals/quotes from all qualified and certified subcontractors, suppliers, and truckers for the following project:

LAKE MERRITT CHANNEL IMPROVEMENT AT 10TH ST., OAKLAND
CITY OF OAKLAND PUBLIC WORKS AGENCY
CITY PROJECT #C277110

Bids: January 31, 2013 @ 2pm GOALS: 28% L/SLBE (14% LBE and 14% SLBE)

Surveying; SWPPP; traffic control; clear & grub; demo; excavation; AC pavement; concrete curbs & gutters; rock slope protection; metal guardrails; planting & irrigation; concrete barriers; structural concrete; rebar; structural steel; traffic striping; anti-graffiti coating; piles; cellular concrete; fencing

#### Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704 Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LBE/SLBE certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LBE/SLBE certified small & micro business suppliers, subcontractors, truckers

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

## **CALIFORNIA SUB-BID REQUEST ADS**



Requesting Products and Services from Disabled Veteran Business Enterprises (DVBE) Subcontractors & Suppliers

- Office Supplies, Testing Laboratory Supplies

- Test Drilling, Auto & Small Truck Maintenance

Various School District Projects

Please respond ASAP

#### John R. Byerly Incorporated

2257 So. Lilac Ave. • Bloomington, CA 92316 Phone (909) 877-1324 • Fax (909) 877-5210 Contact: John Byerly

AEOE

TURNER/TOP GRADE/FLATIRON A JOINT VENTURE NOTICE TO SUBCONTRACTORS REQUEST FOR QUALIFICATIONS RFQ GROUP NO. 02 OAKLAND, CALIFORNIA

TTGF seeks responses to a Request for Qualifications (RFQ) from Trade Subcontractors interested in bidding RFQ Group No. 02 on the contract for the Oakland Army Base (OAB) Project located in Oakland, California. The Project is under the ownership and management of the City of Oakland (City).

TTGF seeks Trade Subcontractors -with significant experience in the following trades located in an urban environment including the management, coordination, procurement and complete installation of their respective systems.

\$500,000 to \$2,500,000

\$500,000 to \$5,000,000

\$1,000,000

\$700 000

**Package Descriptions** Package Range of Value Building Deconstruction 1 Building Deconstruction 2 Greater than \$1,000,000 \$500,000 to \$1,000,000 **Building Deconstruction 3** Less than \$500,000 **Building Demolition** Less than \$500,000 Dry Utilities 1 Greater than \$4,000,000 **Dry Utilities 2** \$1,000,000 to \$4,000,000 Earthwork Electrical - Site \$1,000,000 to \$10,000,000

General Requirements (Fencing/Waste Managment/ Office Setup/Temp Toilets) \$7,000,000

Landscaping / Irrigation **Marine Construction** Maritime Street Detour Railroad work

Roadwork Grading and Paving

\$500,000 to \$5,000,000 Site Concrete 1 Greater than \$500,000 Site Concrete 2 \$100,000 to \$500,000 Site Concrete 3 Less than \$100,000 Site Demolition \$1,000,000 Staking & Surveying Street Lights \$800,000 **Traffic Signals** \$1,500,000 Wet Utilities

\$1,000,000 to \$5,000,000 Wicking

Those Trade Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pre-qualification information by February 8th, 2013 will not be allowed to bid the project as a prime subcontractor. Subcontractors will be allowed to have second-tier and third-tier subcontractors in order to meet the City's Local/Small Local Business Enterprise (LBE/SLBE) participation requirements; these Second-tier and third-tier subcontractors do not need to respond to this RFQ unless the LBE/ SLBE prefers to bid as a prime subcontractor. There will be LBE/SLBE subcontracting REQUIREMENTS on this project.

If TTGF, at its own discretion, chooses to recommend any of the RFQ Group No. 02 contract work to the City for its approval, the Subcontractor will be asked to comply with all City contract require

Contract documents, including plans and specifications, for the project are anticipated to be available for bidding in Spring

Trade Subcontractors shall submit and will be evaluated on information with respect to their experience on projects of similar size, scope and complexity. The information shall include general and specific experience, claim and surety history, financials, ability to meet schedule and budget requirements and skills in general management and coordination. Resumes of key personnel who will manage and supervise the construction shall be provided in the RFQ response.

Trade Subcontractors must hold valid contractor licenses and must provide ability to obtain corporate surety (payment & performance) bonds and insurance in order to be eligible for the pre-qualification (RFQ) evaluation. Starting January 17th, 2013, RFQ packages will be available from Turner Construction, located at, 1111 Broadway, Suite 2100, Oakland, CA 94607 until February 8th, 2013 at 2:00PM. Interested Subcontractors should contact Brendan Crockett at (510) 267-8239 or ocrockett@tcco.com- to make an appointment to pick up a package or have a package mailed or emailed

Trade Subcontractors shall submit one (1) copy of their RFQ responses by 2:00 p.m. by February 8th, 2013, to, Turner Construction, 1111 Broadway, Suite 2100, Oakland, CA 94607; Attn: Brendan Crockett.

The City and TTGF are actively seeking subcontractors who want to become a certified Local Business Enterprise (LBE) / Small Local Business Enterprise (SLBE) with the City of Oakland. For questions related to obtaining certification with the City of Oakland, check out their website: http://www2.oaklandnet.com/Government/o/CityAdministration/d/CP/s/LocalSmallLocalBusinessCertification/index.htm or call the Contracts and Compliance Unit, Charles Brown at (510) 238-6419 or

TTGF, at its own discretion as monitored by the City of Oakland, may conduct interviews with any or all of the Subcontractors responding to the RFQ to better determine their qualifications to perform work required under the project

The evaluation of the RFQ is solely for the purpose of determining Trade Subcontractors who would be deemed qualified to bid for and perform the work outlined in this RFO.

TTGF reserves the right to reject any or all responses to the RFQ and to waive technical errors in any response received.

Requesting bids from qualified SBE/VSBE (Micro) Subs/Suppliers for:

PORT OF LONG BEACH - PIER G East Terminal Bldg Demo and Site Redevelopment Berths G230-G236, Long Beach, California Project #HD-S2243

> BID DATE: February 5, 2013 @ 10:00am **Prevailing Wage Rates**

SCOPE: Demo of existing bldgs and infrastructure, new site utilities, reefer substation, and parking lot work

TRADES: Demo, abatement, earthwork, asphalt paving, site concrete, underground utilities, fencing, landscape, rebar, precast concrete, high performance coatings, electrical, etc.

#### WEO'NEIL

#### W.E. O'Neil Construction Co. of California

909 N. Sepulveda Blvd., #400 • El Segundo, CA. 90245 • Ph (310) 643-7900 Fax (310) 643-6541 **Contact: Nancy South** 

100% Performance/Payment Bonds may be required. W.E. O'Neil will assist with bonds, insurance, and equipment. Plans/specs are available on CD, viewing in our Planroom and at www.biddmail.com please contact nasouth@weoneil.com for access.

#### **Tutor Perini Corporation**

In response to the City and County of San Francisco Municipal Transportation Agency's (SFMTA) Small Business Enterprise (SBE) program, request Sub-bids from qualified Small Business Enterprises (SBEs) for

Third Street Light Rail Program Phase 2 – Central Subway Stations, Surface, Track and Systems Contract 1300 BIDS DUE MARCH 19, 2013 AT 3:00 PM

(818) 362-0443 (BID DAY ONLY) \* (818) 362-8391 (ALL OTHER DAYS) \* (818) 364-8128 (FAX)

Including, but not limited to, the following trades/materials:

100% Set-Aside SBE participation for Off-Haul Trucking; Drywall & Framing; Lath and Plaster

Additional SBE Scopes of Work include: Access Control & Intrusion Detection; Administrative Services/ Personnel; Aggregate / Asphalt Suppliers; Anti-Static / Resilient Flooring; Archaeological Study; Asphalt Paving / Cold Planing; Building Protection & Survey; Cased Secant & Tangent Pile Walls; CCTV System; Chain Link Fences & Gates; Cleaning / Janitorial Services; Compensation Drilling & Grouting; Concrete (Furnish, Pump, Place & Finish); Concrete Paving (Curbs, Gutters, Sidewalks, Etc.); Concrete Reinforcing Steel; Concrete Unit Masonry; Construction Area Signs; Crystallized Glass Wall Panels; Decorative Metals;  $Demolition\ Building\ /\ Site;\ Dewatering\ -\ Wells\ /\ Treatment;\ Doors,\ Frames\ \&\ Hardware;\ Drilled\ Micropiles;$  $Earthwork\ /\ Excavation;\ Electrical;\ Elevators\ /\ Escalators;\ Erosion\ Control;\ Excavation\ Support;\ Fire\ Alarm$ & Detection; Fire Suppression; Flashing / Sheet Metal / Louvers; Fuel / Oil / Grease (FOG); Geotechnical  $In strumentation \, / \, Monitoring; \, Glass \, \& \, Glazing; \, Glass \, Fiber \, Reinforced \, Concrete \, (GFRC); \, Hazardous \, / \, Non-theorem \, (GFRC); \, Hazardous \, / \, Non-theorem \, (GFRC); \, Grandous \, / \, Non-theorem \, (GFRC); \, (GFRC$ Hazardous Waste Handling & Disposal; Hazardous Material Abatement & Control; HVAC / Plumbing; Jet Grouting; Landscaping; Lath / Plaster / Drywall; Manhole Covers / Grating Adjustments; Materials Testing; Membrane Waterproofing; Metal Ceiling Systems; Metal Wall Panels; Minor Concrete / Structures; Misc. Metals / Railing/ Stairs; Noise / Vibration Monitoring; OCS (Overhead Catenary System); Painting & Coating; Pavers; Photographic Documentation; Point Supported Glazing; Precast Concrete; Public Address & Platform Display System; Public Address & Wayfinding System; Quality Control; Radio; Furnish Concrete; Resinous Matrix Terrazzo Flooring; Roadway Striping; Roofing; Security Services; Shotcrete; Signage; Slurry Wall; Steel & Ductile Iron Pipe / Fittings; Storm Water Pollution Prevention Plan (SWPPP); Structural Steel Fabrication; Structural Steel Installation; Surveying; Tactile Warning Surface & Rubbing Board; Temporary Pavement Markings; Temporary Power / Lighting; Thermal & Moisture Protection; Tiling; Trackwork; Traffic Control / Protection; Traffic Signalization & Lighting; Transportation & Disposal of Excavated Materials (Trucking); Underground Storage Tank Removal; Utilities; and Woods, Plastics & Composites.

Bid documents are available from the SFMTA (415) 701-4278 or may be viewed at Tutor Perini Corporation's office at 15901 Olden St., Sylmar, CA

Tutor Perini Corporation intends to conduct itself in good faith with Small Business Enterprises regarding participation on this project

Note: Assistance will be given in obtaining bonds, lines of credit and/or insurance As well as necessary equipment, supplies, materials or related services

**An Equal Opportunity Employer** 

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Larkspur Ferry Terminal Parking Lot Improvements Golden Gate Bridge, Highway and Transportation District** Contract No. 2013-FT-8

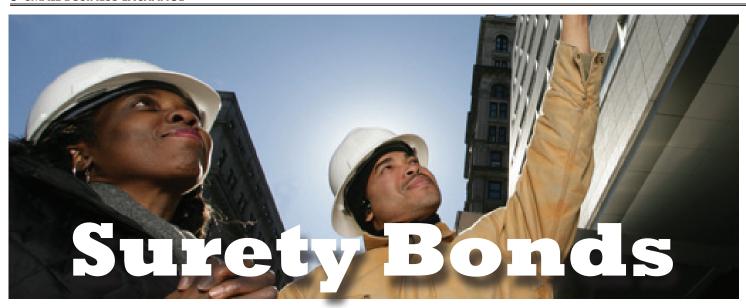
**BID DATE: February 5, 2013 @ 2:00 PM** 

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control, Signage, Striping & Marking, Cast-In-Place Concrete, Wheel Stops, Steel Pipe Bollards, Sawcutting, Pavement Delineation, Grinding, Electrical and Construction Materials

#### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Donat Galicz An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the District's website at www.goldengate.org.



# A surety bond is a document signed by the contractor and the surety company that assures the project owner the contract will be completed.

Contractors obtain surety bonds from surety companies or agents representing surety companies. Most public construction contracts and many private contracts require one, so if you're a construction or service contractor bidding on a project, you'll probably need a surety bond.

SBA guarantees bid, performance and payment bonds issued by surety companies. This Federal guarantee encourages surety companies to bond small businesses who are having difficulty obtaining bonding on their own.

Explore these links to learn more about surety bonds, why you may need a surety bond and how SBA can help you obtain one.

#### What is a Surety Bond?

A surety bond ensures contract completion in the event of contractor default. A project owner (called an obligee) seeks a contractor (called a principal) to fulfill a contract. The contractor obtains a surety bond from a surety company. If the contractor defaults, the surety company is obligated to find another contractor to complete the contract or compensate the project owner for the financial loss incurred.

#### There are four types of surety bonds:

- Bid Bond: Ensures the bidder on a contract will enter into the contract and furnish the required payment and performance bonds if awarded the contract
- Payment Bond: Ensures suppliers and subcontractors are paid for work performed under the contract.
- Performance Bond: Ensures the contract will be completed in accordance with the terms and conditions of the contract.
- **Ancillary Bond:** Ensures requirements integral to the contract, but not directly performance related, are performed.

#### When do I need a surety bond?

Any Federal construction contract valued at \$150,000 or more requires a surety bond when bidding or as a condition of contract award. Most state and municipal governments as well as private entities have similar requirements. Many service contracts, and occasionally supply contracts, also require surety bonds.

#### What is SBA's role?

The mission of the Office of Surety Guarantees is to provide and manage surety bond guarantees for qualified small and emerging businesses, in direct partnership with surety companies.

SBA helps small contractors by guaranteeing bid, performance, and payment bonds issued by participating surety companies for contracts up to \$2 million.

#### Are there fees for SBA bond guarantees?

SBA charges the small business 0.729% of the contract price for a payment or performance bond. There is no charge for a bid bond. SBA charges the surety company 26% of the fee the surety company charges the small business.

#### Prior Approval Program

In this program, all bond guarantee applications are submitted to SBA for prior review and approval. SBA guarantees 90 percent of the losses incurred on 1) contracts up to \$100,000, and 2) on contracts awarded to the

following types of businesses:

- · Socially and economically disadvantaged small businesses
- Historically Underutilized Business Zones (HUBZone) Program small businesses
- 8(a) Business Development Program small businesses
- Veteran or Service-Disabled Veteran-Owned small businesses

SBA offers an 80% guarantee on bonds for all other individual contracts up to \$2 million in value.

#### Quick Bond Application for Prior Approval Program

The Quick Bond Guarantee Application and Agreement is for contracts valued at \$250,000 or less, and combines the contractor application and SBA's agreement with the surety to guarantee the bond into one easy-to-use form. The form, the Quick Bond Guarantee Application and Agreement (SBA Form 990A), is available here.

This streamlined application significantly reduces paperwork for both contractors and surety companies participating in SBA's Prior Approval Program and reduces processing time.

Learn more about how contractors can apply to the Prior Approval Program.

#### Preferred Program

The Preferred Program enables sureties to issue, monitor, and service bonds without prior approval by SBA. The guarantee rate is 70%.

Please note that SBA does not directly bond a contractor. Instead, SBA guarantees bonds issued by a surety company in order to encourage the surety company to provide bonds to small businesses. Find out how contractors can apply to the Preferred Program.

For more information about either the Prior Approval or Preferred program, please contact SBA's Office of Surety Guarantees in Washington, D.C. at (202) 205-6540.

### Eligibility Requirements for Small Business Contractors

To be eligible for a surety bond guarantee:

- Your business must be classified as small. The business combined with its affiliates must not exceed the size standard designated for the primary industry of the business together with its affiliates. Use the Size Standards tool to determine if your business is classified as small.
- You must need an SBA guarantee to obtain a bond.
- The size of the public or private contract or subcontract must not exceed \$2 million.
- Your business must satisfy credit, capacity and character evaluations completed by the surety company or an agency representing the surety company.
- There must be a reasonable expectation of successful contract performance.
- The contract must require a bond.

#### How to Apply for a Surety Bond

1. To apply for a surety bond, you must first choose a surety company or bonding agent who represents a participating surety company. View a list of participating Prior Approval Surety Companies, Preferred Surety Companies and Agents.

2. You must then complete the surety's application and provide the necessary credit, capacity, and character information. The surety or agent will underwrite the application and decide whether to issue the bond, and whether an SBA guarantee is required.

Prior Approval Program: If the surety company requires an SBA guarantee as a condition of issuing the bond, you can submit applications by paper or online through the E-App system. The SBA forms listed below must be printed and signed even if you are applying online.

SBA Form 990A – Quick Bond Guarantee Application and Agreement

**SBA Form 994** – Application for Surety Bond Guarantee Assistance

**SBA Form 991** – Surety Bond Guarantee Addendum

SBA Form 912 – Statement of Personal History SBA Form 994F – Schedule of Work in Process

SBA Form 413 – Personal Financial Statement

[ Forms can be downloaded in this link http://www.sba.gov/content/contractors ]

### About the E-App System

The online surety bond application system, or E-App, will automatically prompt you to print, sign and mail the required forms to your surety company or agent. Follow the steps below to use E-App.

- 1. To access E-App, you must register for an account in the SBA's General Login System (GLS), which is the login point for all SBA services. After you have completed and submitted the information on the Login Information screen, you will be emailed your ID and a default password.
- 2. The first time you log into the SBA General Login System "Choose Function" screen using the default password, the Change Password screen will appear. Use this screen to select a permanent user password of your choice.
- 3. On the General Login System Choose Function screen, select "Surety Bond Guarantee Applications," and follow the instructions on the screen to complete and submit your first application

For more information on how to apply online, view the contractor's user's manual or application training tutorial . You can also call SBA's Office of Surety Guarantees in Washington, D.C. at (202) 205-6540 or 800-877-8339.

#### **Preferred Program**

Follow the steps below to apply for the Preferred Program.

To apply for any SBA surety bond guarantee, you must first choose a surety company in the Preferred Program. Find a surety company participating in the Preferred Program.

The application process under the Preferred Program is paper only. You can contact the Preferred Program surety that you select to discuss application requirements. The surety will underwrite the application and decide whether to execute the bond and whether an SBA guarantee is required.

Complete the required forms below and mail them to the Preferred surety company:

**SBA Form 994** – Application for Surety Bond Guarantee Assistance

SBA Form 991 – Surety Bond Guarantee Addendum

SBA Form 912 – Statement of Personal History SBA Form 994F – Schedule of Work in Process

SBA Form 413 – Personal Financial Statement

[ Forms can be downloaded in this link http://www.sba.gov/content/contractors ]

Source: U.S. Small Business Administration

## RADIO VISIBILITY MEANS BUSINESS!

KCAA 1050-AM 5pm Mondays



## Hosts of the Small Business Exchange (SBE) Talk Radio







**Jesus Vivanco** 

**Otis Jackson** 

Marcia Bent-Henry and Terrie Guerin

## In addition to your print and online advertising, radio visibility offers:

- A new audience you may not reach otherwise—local, and interested in area resources
- An opportunity to showcase your company in the content of the business specific programming.
- A forum to display a take a leadership role in maximizing opportunities the industry offers—new projects, new contracts, new partnerships.

## **Program topics**

Topics will include regulations, partnering, business tools, project details, certification and much more...

## **Spanish Language Segments**

Consistent with the growing Latino population (43.9% in the IE according to the 2010 Census) the hour will be interspersed with Spanish language segments.

# BUSIN EXCHANGE

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TO GET THE VISIBILITY YOUR BUSINESS NEEDS!

## CALIFORNIA PUBLIC LEGAL NOTICES



Contract No. JOC-J22 (ID No. JCA13070) JOB ORDER CONTRACT NO. J22 GENERAL BUILDING SERVICES (OSHPD)

Sealed bids will be received at 1155 Market Street. 4th Floor, San Francisco, California 94103 until 2:30 p.m. on February 20, 2013, after which will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/ biddocs, or obtained on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, at no cost. Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include include repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, buildings, hospital facilities, structures, or other real property. The Contractor shall have had construction experience working in hospital facilities in California and with the Office of Statewide Health Planning and Development (OSHPD) in the past 10 years.

The Contract Term is 3 years from Award of Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended for additional 2 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 3 years.

The Maximum Contract Value is \$3,000,000, with a minimum of \$50,000 worth of Task Order(s) to be issued during the Contract Term. For more information, contact the JOC Manager, Lourdes Chan at 415-557-4672.

Bids will not be accepted from contractors currently holding a JOC contract with the Department of Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has performed work valued by the City in an amount equal to or exceeding 90% of the maximum dollar amount of the existing JOC contract.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using pre-set unit prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **15% LBE.** Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

pre-bid conference will be held January 31, 2013, at 1:30 p.m., at 30 Van Ness Avenue, Suite 4100Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the Maximum Contract Value of \$3,000,000 must accompany each bid.

Class "B" license required to bid

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation

Right reserved to reject any or all bids and waive any minor irregularities.

1/24/13 CNS-2436387# SMALL BUSINESS EXCHANGE

#### CSU MONTEREY BAY

#### NOTICE INVITING BIDS, PROJECT NO. CPD12027 **CAMPUS WIDE DEMOLITION 2013**

In general, work will consist of the abatement and demolition of 25 surplus military structures located in the area west of the intersection of 8th Street Cutoff and 6th Avenue and Hammerheads 4582 and 4584, on the campus of California State University Monterey Bay (CSUMB). Bid Date: February 28, 2013, 2:00 p.m. Estimated Construction Cost: \$2,350,000. California Contractor License Requirement: C-21 with Asbestos and Hazardous Material Certification. Mandatory Pre-bid Conference Walkthrough Date: February 5, 2013, 10:00 a.m. in the Living Room (Room 101) of the University Center (Bldg 29). There are areas that are considered contaminated, in order to review these areas each bidder is responsible to bring their own Personal Protection & Documentation. A parking permit will be required to park in any campus parking lot. Permits can be purchased for \$2.00 (quarters only) from any ticket dispenser on campus. Place ticket prominently in windshield on driver's side. Plans

and specifications may be seen on the BIDSYNC Website starting on January 24, 2013. Register and login to www.bidsync.com to view documents for the Campus Wide Demolition 2013 Project. If you have problems viewing BIDSYNC contact Reyola Carlisle, at (831) 582-3506, after January 24, 2013. State Prevailing Wage Rate applies to this project. In addition, the Contractor shall meet the minimum Disabled Veteran Business Enterprise (DVBE) participation goal of 3%. The Contractor shall also possess a current financial prequalification from the CSU. Prequalification forms can be obtained at: www.calstate.edu/cpdc/cm In addition, the Contractor shall submit to the CSU the Supplemental Prequalification Form located in the bidding documents. Contractors should be aware of the additional insurance coverage that shall be required. (Section 4.06 of the Contract General Conditions.) Questions regarding this project should be directed to Reyola Carlisle after January 24, 2013 by email: rcarlisle@ csumb.edu.

CNS-2433543# SMALL BUSINESS EXCHANGE



#### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the follow-

#### SMUMC - CW 2341 MRI RENOVATION Project Number 945877.01

**DESCRIPTION OF WORK:** The Project shall improve 739 gsf of shell space on the second floor of the Central Wing (CW) of the Santa Monica UCLA Medical Center (SMUMC) for use as a magnetic resonance imaging (MRI) facility. The SMUMC is comprised of five wings, including the Central, North and Orthopaedic Wings - completed in May 2011 as part of the 458,974 gsf Santa Monica/Orthopaedic Replacement Hospital project. The completed hospital was occupied in January 2012. The MRI Project shall build-out Room 2341 in the Central Wing to accommodate the installation of new MRI equipment. The Project shall provide a new scanner and equipment rooms in the shell space, and make minor alterations to an existing control room that would be shared with an adjacent MRI facility. The Project includes installation of a University-furnished 3 Tesla MRI. The Project shall be designed in accordance with provision of the Americans with Disabilities Act (ADA). The scope of work includes providing an internal wall partition, finished ceiling, and lighting; re-working of the entrance doors to accommodate the program; providing radio frequency shielding in floors, walls and doors, and an observation window; providing medical gas from existing utilities; providing acoustical treatments on the wall and ceiling; removal and replacement of the ceiling and soffit in the exterior arcade below the shell space to attach the new MRI equipment to the building structure; providing mechanical ductwork within the shell space; relocating utilities and providing power to accommodate the program; and providing casework, signage, and finishes.

The estimated construction cost is \$925,000.00.

#### BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on January 24, 2013 and will be issued at:

2435 Military Ave. Los Angeles, CA 90064 Telephone (310) 477-6501 Website: http://socal.fordgraphics.com/

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration University of California, Los Angeles 1060 Veteran Avenue, Suite 125 Box 951365 Los Angeles, California 90095-1365 310-825-7015

and must be received at or before:

#### 2:00 p.m., February 21, 2013

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 31, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Santa Monica UCLA Medical Center and Orthopedic Hospital, 1250 16th Street, Conference Room 3, Santa Monica, CA 90404. (refer to the online UCLA Medical Center, Santa Monica Campus Map at www.ucla.edu/map). Valet Parking available at hospital entrance for \$11. Neighboring office building parking rates vary. Limited free and metered street parking available. Read parking signs carefully. For further information, contact Greg Pierce at 310-825-5854

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

#### B License (General Building)

PREQUALIFICATION: To be allowed to submit a bid. Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents and posted on the website listed below. Bidders must submit to the above-listed location a completed Prequalification Questionnaire in a sealed envelope no later than:

#### 3:00 p.m., February 5, 2013

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF **CALIFORNIA** 

(Visit our website at: http://www.capital.ucla.edu)

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#### SAN FRANCISCO FICTITIOUS BUSINESS NAMES

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0348455-00

Fictitious Business Name(s): Authenticity B. Designs Address 1849 Larkin Street Unit 1, San Francisco, CA 94109

Full Name of Registrant #1 **Brittany A. Haines** Address of Registrant #1 1849 Larkin Street Unit 1, San Francisco, CA 94109

This business is conducted by **An Individual.** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/9/2013.

Signed: Brittany Haines

This statement was filed with the County Clerk of San Francisco County on 1/23/13.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State

Susanna Chin **Deputy County Clerk** 1/23/2013

1/24/13 + 1/31/13 + 2/07/13 + 2/14/13

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0348375-00

Fictitious Business Name(s): GRIO Address 215 2nd Street 3rd Floor, San Francisco, CA 94105 Full Name of Registrant #1 Bitalign, Inc. (CA) Address of Registrant #1 215 2nd Street 3rd Floor, San Francisco, CA 94105

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/1/2008.

Signed: Bradley Johnson

This statement was filed with the County Clerk of San Francisco County on 1/18/2013.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Melissa Ortiz **Deputy County Clerk** 1/18/2013

1/24/13 + 1/31/13 + 2/07/13 + 2/14/13

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0348210-00

Fictitious Business Name(s): Spring Dental Lab 818 Clay Street #2, San Francisco, CA 94108 Full Name of Registrant #1 Tran Thien Tuong Address of Registrant #1 2061 Thomas Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/11/2013.

Signed: Tran Thien Tuong

This statement was filed with the County Clerk of San Francisco County on 1/11/2013.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Melissa Ortiz **Deputy County Clerk** 1/11/2013

1/24/13 + 1/31/13 + 2/07/13 + 2/14/13

## **CALIFORNIA PUBLIC LEGAL NOTICES**



California Lottery Request for Proposal #9210 **African American Consumer Market Advertising Services** 

The California Lottery is inviting responses from qualified agencies to provide African American Consumer Market (AACM) Arterican Consumer Market (AACM) advertising and integrated communications services for all Lottery products, with the objective of maximizing net revenue from Lottery sales for the benefit of California public education. The Lottery will consider proposals from partnerships and joint ventures. including creative advertising agencies, media management firms, and public relations firms. The solicitation is expected to be released in early February and will be available to download at www.calottery.com/Vendors.

#### **CHANGE OF NAME**

#### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 12-549179

PETITIONER OR ATTORNEY Phuong Vuong 921 Leavenworth Street, Apt 4 San Francisco, CA 94109

TO ALL INTERESTED PERSONS:

1. Petitioner Phuong Vuong for a decree changing names as follows:

#### Phuong Vuong changed to Shirley Vuong

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: February 26, 2013 Time: 9:00 AM Dept.: 514

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, **COUNTY OF SAN FRANCISCO** 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

DENNIS TOYAMA, Clerk DATED - December 21, 2012

1/24/13 + 1/31/13 + 2/7/13 + 2/14/13

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#### OAKLAND UNIFIED SCHOOL DISTRICT

#### **DOCUMENT 00 11 16** (FORMERLY DOCUMENT 00100)

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following project:

> Roosevelt Middle School **Restroom Portable Replacement** Project No. 07135e 1926 19th Avenue Oakland, CA 94606

2. Sealed Bids will be received until 2:00 PM on Wednesday, February 20, 2013, at the District Office, located at 900 High Street, Oakland, CA 94601 @ the Receptionist's desk, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seg. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

3. The Project consists of:

Installation of restroom portable that is currently onsite, including lighting, fire alarm and plumbing, modifying building to make exterior 1-hour rated. Move portable closer to gymnasium building and install new fencing. Modify existing fire lane fence and gate.

- 4. Engineer's Estimate: \$160,000
- 5. The Project Manager for this project is Kenya Chatman, she can be reached at (510) 535-7050.
- 6. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.
- 7. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

#### Class B - General Building Contractor

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

- 8. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.
- 9. The successful Bidder shall be required to furnish a 100 % Performance Bond and a 100% Payment Bond if it is awarded the contract for the Work.
- 10. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.
- 11. A mandatory Pre-bid conference and site visit will be conducted at 3:30 PM on Wednesday, February 6, 2013 as follows:

FRONT ENTRANCE **Roosevelt Middle School Restroom Portable Replacement** Project No. 07135 1926 19th Avenue, Oakland, CA 94606

12. The District's designee and/or the California Department of Industrial Relations will be operating a labor compliance program on this Project

pursuant to Labor Code section 1771, et seq.

13. Contracts documents are available on, Tuesday, January 20, 2013, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy. Plans can be order by:

i. Phone: (510) 261-2990

ii. Fax: (510) 261-6077

 $iii.\ Email: ebbp@eastbayblueprint.com,$ Attn: Sandy

iv. Online using the Plan Command system at www.ebbp@eastbayblueprint.com. or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUND-

14. In addition, Contract Documents are available for bidders' review at the following builders' ex-

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

15. The Oakland Unified School District ("District") has adopted a Contractor Pre-Qualification Program pursuant to California Public Contract Code 20111.5 for all Public Works contracts with a value estimated at \$15,000 or more.

#### **Pre-Oualification Process:**

- · Submit a complete and signed Contractor Qualification Questionnaire for all projects.
- Bidders must be pre-qualified at least five business days prior to the bid opening date.
- Bidders must also submit a completed Long Form Contractor Qualification Questionnaire with each sealed bid for projects over \$ 250,000.

Pre-Qualification packages are available at the Buildings and Grounds offices located at 955 High Street, Oakland, CA 94601. You can also obtain a Pre-Qualification package from the Districts Website at: www.ousdk12.ca.us. Go to: Departments/ Facilities Planning & Management/Bids & Request for Proposals/Bidding Information / Pre Qualification Short Form. Please contact Juanita White at (510) 535-7044 with any questions regarding the Contractors Pre-Qualification Program.

#### PLEASE NOTE THAT BIDS WILL ONLY BE ACCEPTED FROM PRE-QUALIFIED BID-**DERS**

BIDS SUBMITTED BY NON PRE-QUALI-FIED FIRMS WILL BE REJECTED AS IN-VALID.

16 .The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c)): A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

Section 8700 inclusive Door Hardware, Section 9860 Carpeting, Section 0 Toilet Accessories, Section 15400 inclusive Plumbing Systems, Section 16700 inclusive Intercom/Paging/Clock/Signal Control, Fire Alarm Systems, Intrusion Alarm Systems, Telephone Systems, and Data Communications Systems.

17. Project Labor Agreement: The District has entered into a Project Labor Agreement with Building and Construction Trade Council of Alameda County, AFL-CIO.

## CALIFORNIA PUBLIC LEGAL NOTICES

#### UNIVERSITY OF CALIFORNIA SAN FRANCISCO

## REVISED ADVERTISEMENT FOR DESIGN BUILDER TEAM PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a Design Build contract are sought from proposers for the following project:

MISSION BAY GENENTECH HALL 5TH
FLOOR LAB CAV TO VAV CONVERSION
Project No.: M0552
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

## PREQUALIFICATION OF PROSPECTIVE DESIGN BIDDERS:

The University's primary objective in utilizing the design build approach is to bring the best available integrated design and construction experience to this project. The University has determined that proposers who submit proposals on this project must be prequalified. Prequalified proposers will be required to have the following California contractor's licenses:

#### **B - GENERAL BUILDING AND**

## C20 - WARM-AIR HEATING, VENTILATING AND AIR-CONDITIONING (HVAC)

The Design Build contract will require the successful Design Builder, hereinafter referred also as "Bidder", to provide both engineering design and construction services in an occupied research laboratory. The Design Build Team must consist of the following: General Contractor (Bidder) who holds both General Contractor's Class B and C20 license and State of California licensed Mechanical Engineer of Record who is an employee of the Bidder. Furthermore the team must have control system design and integration capabilities, laboratory equipment installation, electrical and architectural capabilities and Testing and Air Balancing capabilities. The team proposed must have worked on similar projects together. The bidder must have the capability of modeling existing building conditions as well as new construction in BIM. In addition, the firm must comply with the laws of the State of California applicable to such firms. All information required herein shall be submitted within the following parameters: (1) the Proposer shall hold all required licenses; and (2) the Bidder shall be the financially responsible entity for bonding and insurance.

#### GENERAL DESCRIPTION OF WORK:

The project is to modify the chemical fume hood system from constant air volume to variable air volume. The project is located on the UCSF Mission Bay Campus, Genentech Hall north side of the 5th floor in the following spaces: Wet Chemistry Laboratory Room numbers N514, N516, N574, and N576 and the associated ancillary lab support rooms that adjoin the main labs. The total project area is 14,200 GSF and houses 72 constant volume chemical fume hoods

The project site is occupied and fully operational.

The scope of work includes but is not limited to the modification and/or addition of exhaust air valves and controls, supply air valves and controls and integration with existing air handling supply and exhaust fans and the existing building management system. The Work includes new ductwork to be added and existing ductwork will be rerouted and modified as appropriate while limiting disruption to existing architectural and structural elements. The electrical scope of work is to provide power and infrastructure as needed for the new control systems. The electrical scope may also include light fixture relocations. The project modifies the existing 8' chemical fume hoods with horizontal/vertical sash combinations from constant volume operations to variable volume operation, adds zone presence sensors to fume hoods to reduce face velocity when hoods are unoccupied. The Work includes air balancing to rebalance the laboratories, support spaces and all other spaces and systems affected by the work and confirm operations at each chemical fume hood (max and min) and labs (max and min).

The building's automation system is propriety using the Invensys Building Systems (IBS) a Schneider Electric company. The Work includes control's configuration that requires system integration.

Bridging documents prepared by UCSF to illustrate the University's program and performance goals for the project will be provided with the proposal documents.

Design Build example projects for this prequalification will be considered to meet 'similar scope and values' if the projects include design and construction of a VAV fume hood project and associated controls involving the retrofit or installation of at least 20 fume hoods. Each example project should have a total construction cost of \$500,000 or greater at time of completion.

The estimated construction cost is approximately \$1,000,000. The maximum acceptance cost will be established when the Request for Proposal (RFP) is issued. The tentative start dates for the design and construction are as follows:

Design – start May 2013

Construction – start June 2013; 3 months duration

The start dates, durations and maximum acceptance cost will be further clarified in the RFP.

#### **UCSF PROJECT GOALS:**

UCSF is utilizing the design build approach to bring the optimal available integrated design and construction experience to this project. UCSF have identified the following goals on which this project will be deemed successful.

- 1 Deliver an energy efficient project with safe laboratory operation.
- 2. Ensure there is minimum disruption to existing laboratories during design and construction phases and maintain a functioning HVAC system with required controls during the construction phase.
- 3. Provide seamless air balance and commissioning phase with minimum disruption to laboratory occupants ensuring project area is properly balanced maintaining required pressurization between spaces and does not change or effect overall building pressurization.

#### PREQUALIFICATION PROCESS

The prequalification process will result in the selection of finalists who will be prequalified and will be issued Request for Proposal (RFP) documents for this Project. The prequalified proposers will submit price and technical proposals. The technical proposals will be scored according to an established scoring system. The price will be divided by the score to determine a price per technical point. The prequalified proposer submitting the lowest price per technical point will be the apparent low proposer for the Project.

#### PREQUALIFICATION SCHEDULE:

Prequalification Documents will be available beginning January 17, 2013 at 10AM by requesting via e-mail to prequal@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M0552 in the subject line.

Any questions or requests for clarification or interpretation of the Prequalification Documents must be submitted in writing to Conor Neville, Construction Manager – Facilities Management, UCSF Facilities Management, at email address (Conor.Neville@ucsf.edu) by 5:00 PM, January 23, 2013. Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Prospective proposers shall submit Four (4) sets of the completed Prequalification Questionnaire and required attachments in a sealed envelope identified with the Project name, Proposer's name and address to the office of UCSF Minnesota Street, Finance Service Center, Attn: Contract Services, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94143-0894 (use 94107 if not sending by US Mail) by 3:00 PM, January 28, 2013.

No Prequalification documents will be accepted after **January 28, 2013, 3:00 PM**. However, the University reserves the right to request, to receive, and to evaluate supplemental information after the above time and date at its sole determination.

The exact dates, times, and location will be set forth in an "Announcement To Prequalified Proposers" as to when the Proposal Documents will be available and when proposals will be received.

#### PREQUALIFICATION POLICIES

The University reserves the right to reject any or all responses to Prequalification Questionnaires and any to waive non-material irregularities in any response received.

Proposal Security in the amount of 10% of the lump sum price proposal, excluding alternates, shall accompany each proposal. The surety issuing the Bid Bond shall be, on the proposal deadline, an admitted surety insurer as defined in the California Code of Civil Procedures Section 995.120.

Prospective proposers desiring to be prequalified are informed that they will be subject to and must fully comply with all of the proposal conditions including 100% payment and 100% performance bonds.

The successful proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the proposal documents and to pay prevailing wage rates at the location of the work.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by Proposer shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA UNIVERSITY OF CALIFORNIA, SAN FRANCISCO Conor Neville, FM Construction Manager (415) 476-8285 January, 2013

## Women-Owned Small Businesses

#### ■ Continued from page 1

The law also requires the SBA to conduct another study to identify and report industries underrepresented by women-owned small businesses. As a result, more eligible womenowned businesses may be able to participate in SBA's Women's Federal Contract Program and compete for and win federal contracts.

The SBA is working with the Office of Federal Procurement Policy under the President's Office of Management and Budget on the implementation including changes to the Federal Acquisition Regulations.

Every firm that wishes to participate in the WOSB program must meet the eligibility requirements and either self-certify or obtain third party certification. There are four approved third-party certifiers that perform eligibility exams: El Paso Hispanic Chamber of Commerce, National Women Business Owners Corporation, U.S. Women's Chamber of Commerce, and the Women's Business Enterprise National Council. Additional information and links about approved third-party certifiers are available at www.sba.gov/wosb.

To qualify as a WOSB, a firm must be at least fifty-one percent owned and controlled by one or more women, and primarily managed by one or more women. The women must be U.S. citizens and the firm must be considered small according to SBA size standards. To be deemed "economically disadvantaged," a firm's owners must meet specific financial requirements set forth in the program regulations.

The WOSB Program identifies eighty-three four-digit North American Industry Classification Systems (NAICS) codes where WOSBs are underrepresented or substantially underrepresented. Contracting officers may set aside contracts in these industries if the contract can be awarded at a fair and reasonable price and the contracting officer has a reasonable expectation that two or more WOSBs or EDWOSBs will submit offers for the contract.

For more information on the Women-Owned Small Business Program or to access the instructions, applications or database, please visit www.sba.gov/wosb.

Source: U.S. Small Business Administration





## IRS Implements "Common Sense" Change on Behalf of **Small Business**

by Dillon Taylor, Assistant Chief Counsel, Rebecca Krafft, Editor

In a win for small business, the Internal Revenue Service has announced a simplified option for small businesses to calculate the home office deduction. The new option allows a deduction of up to \$1,500 based on a formula of \$5 per square foot of home office space used. It will take effect for the 2013 tax year.

Chief Counsel for Advocacy Winslow Sargeant applauded the IRS announcement. "The Office of Advocacy has worked on this issue for decades, reinforcing this as a top pri-

ority of small business. This simplified option reduces costs for millions of America's smallest businesses." Dr. Sargeant also hailed the steadfast advocacy of the many small business organizations that have pressed for this change over the years.

In raw numbers, 14.4 million, or 52 percent of America's 27.8 million small businesses, are home-based and may stand to benefit from the new home office deduction option. The IRS estimates that this will reduce the paperwork burden on small businesses by 1.6 million hours annually.

According to Acting IRS Commissioner Steven T. Miller, "This is a common-sense rule to provide taxpayers an easier way to calculate and claim the home office deduction.

The Office of Advocacy has diligently pursued this change on behalf of small business as part of its congressionally mandated mission to reduce the disproportionate burden of regulation on small business. The office's most recent formal request came in 2009, when Advocacy made this its top recommendation to the Tax Reform Subcommittee of the Presidential Economic Recovery Advisory Board. Advocacy suggested that the IRS offer

the option of a standard home office deduction to home-based business owners along the lines of the Form 1040 standard deduction. The change would allow at-home workers to continue to follow the current home office deduction rules or choose the new standard deduction.

Advocacy's 2009 letter is online at www. sba.gov/content/letter-dated-092909-taxreform-subcommittee-presidential-economicrecovery-advisory-board-0.

IRS Revenue Procedure 2013-13 is available at www.irs.gov/pub/irs-drop/rp-13-13.pdf.

Source: The Small Business Advocate

## Bank of America Reaches Goal of Hiring 1,000 Small **Business Bankers; Extends Nearly \$8.7 Billion in New Credit to Small Businesses in 2012**

**Small Business Bankers Have Met With** More Than 300,000 Small Business Owners

## New Small Business Lending up by 28 Percent

As part of its commitment to small business, Bank of America today announced that it has reached its goal of hiring more than 1,000 small business bankers nationally. In addition, Bank of America announced that it has extended nearly \$8.7 billion in new credit to small businesses in 2012 - an increase of 28 percent over 2011. The bank's combined new and renewal small business lending totaled nearly \$20 billion.

"With the creation of the small business banker role, Bank of America responded directly to what our clients asked for - locally based small business experts who provide small businesses with the financial solutions necessary to sustain and grow their business," said Robb Hilson, small business executive for Bank of America. "Making local expertise more accessible and enabling our clients' growth through new credit are essential to how we help them succeed."

Three Brothers Bakery in Houston, Texas, has been a client of Bank of America for the past six years and points to how the bank has helped them build their business. of America has been great in helping us to grow, and we've expanded so much that we have opened another store," said Robert Jucker, owner and manager of Three Brothers Bakery. "They really came through - they treat us like people, not a transaction. As we continue to grow our business, we know that we have a bank that understands us and can help us along

Small business bankers provide personalized attention to small business owners by spending time with them at their place of business and by learning more about their companies. Small business bankers consult with each of their clients to assess all of their deposit, credit and investment needs.

'Our recent Small Business Owner Report [3] shows that 69 percent of small business owners are reaching out to financial experts for help," said Anna Colton, small business banker national sales executive for Bank of America. "Our approach is to get to know the business owner and their needs by investing time in developing a relationship with the small business. As a result, our bankers have met with more than 300,000 small business owners since the beginning of 2011."

## Other ways Bank of America is supporting small busi-

- Bank of America has expanded its online services to small business owners by providing additional chat associates who provide online assistance and by recently re-launching its Small Business Community website [4], where thousands of small business owners come together to share ideas
- In addition, Bank of America has enhanced its core offerings for small businesses – Business FundamentalsTM and Business Advantage – by allowing them to choose the combination of products/services that best meet their business needs, while offering additional ways for them to receive a monthly fee waiver on their account. Bank of America also offers rewards to small business owners through its Business Platinum Privileges program.

"Bank of America has been great in helping us to grow, and we've expanded so much that we have opened another store,"

Bank of America is among 13 banks that have pledged to the White House and the SBA to increase new small business lending by a total of \$20 billion through 2013. In 2011, the bank increased its new lending activity by \$1.083 billion, surpassing its commitment. In 2012, Bank of America increased its new lending activity by an additional \$1.9 billion.

Bank of America is a top lender in the SBA 504 program. In the 2012 fiscal year, Bank of America originated more than \$584 million in new first- and second-trust deed loans with long-term, fixed-rate financing. The bank also offers SBA 7(a) and Express loans for clients.

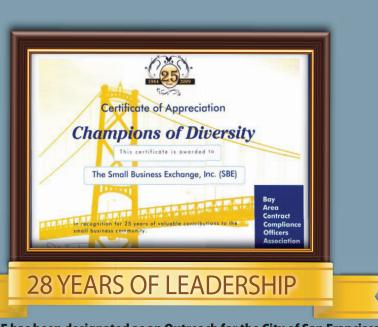
Bank of America is also a leading bank supporting Community Development Financial Institutions (CDFIs), providing more than \$200 million to finance small busi-



nesses that cannot qualify for traditional loans. The CDFI grant program, created in 2010 to unlock low-cost Federal micro-capital for small businesses, has allowed CDFIs to access more than \$117 million, serving over 10,000 local businesses and helping to retain more than 16,000 jobs.

Bank of America is one of the world's largest financial institutions, serving individual consumers, small- and middlemarket businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 53 million consumer and small business relationships with approximately 5,500 retail banking offices and approximately 16,300 ATMs and award-winning online banking with 30 million active users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

Source: Bank of America,



#### SBE has been designated as an Outreach for the City of San Francisco

Bay Area Contract Compliance Officers Association - 25 Years of Service to the Women and Minority Business Community

U.S. Dept. of Commerce Minority Business Development Agency - Minority Media Comerstone

National Assn. of Minority Contractors of Southern CA - Minority Business Advocate of the Year

Black Business Association of Los Angeles -Outstanding Entrepreneur Award

Minority Business Enterprise of the Year Award

"I have always had the peace of mind knowing that the Small Business Exchange has been 100% in compliance with the minority regulations from the various Owners that we bid projects with. The Small Business Exchange has a professional and competent staff and I have nothing but the highest praise for the Small Business Exchange."

- Skanska USA Civil West California District Inc
- "We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."
- Xerox Corporation
- "SBE's documentation is superb!"

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction
- "I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors – it is always with professionalism."
- McCarthy Building Companies, Inc.
- "SBE has really added value to this whole operation."
- Unisys

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BID TIME	RESPOND BY: (if other than bid date)
COMPANY NAME.	
	FAX:
CONTACT NAME:	
FURTHER DESCRIPTION OR INFORMATION:	
	AEOE
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SBE TODAY – Publishes every Monday & Thursday	
INTERNET – www.sbeinc.com	

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

**STANDARD SIZE:** AD MEASURES 2.5'' X 4'', company logo may be included with 2.5'' X 4'' ad or larger

BILLING INFO: The invoice will be sent to the above address unless otherwise specified

CHECK IF REQUIRED: ORIGINAL mailed Tearsheet @ \$2.00 ea. REDUCED mailed copy @ \$1.00 ea. WEBSITE Audit Statement @ \$1.00 ea.